

HOME

Worthington is allocating all customers on a monthly basis, using historical business with each customer to determine quantities. Demand for propane cylinders is at an all-time high and, as a result, Worthington is controlling their supply chain. At this time, the vendor is still not able to fill 100% of demand and has not provided any insight on when they may be able to do so. In turn, we are allocating our customers.

Disinfectant Spray – Item 274213 - 17OZ Aerosol Disinfect from Thomco

We have sourced a 17 oz aerosol disinfectant spray from Thomco due to continued supply constraints of Lysol disinfectant sprays. The product has arrived at all RDCs. As we will continue to be on a limited allocation for Lysol sprays well into 2021, customers should purchase 274213 to stock their shelves with a comparable alternative.



Spray Bottles from Granite Gold

Delta Industries, our supplier for empty spray bottles, was severely constrained due to significant demand increases. We were forced to switch suppliers due to continued performance failures and will be sourcing these items from Granite Gold going forward.

Granite Gold received their import goods and began shipping to us last week. We will be in stock in all RDCs by mid-to-late December.

236551 16OZ Bottle Sprayer

236552 24OZ Bottle Sprayer

236554 32OZ Handi Sprayer

Iowa Smokehouse – Beef Jerky

Due to increased demand and COVID-19 production capacity limits, Iowa Smokehouse is ceasing production on three items until late January 2021. We will likely see stockouts on these items over the coming couple of months:

253856 - 8OZ Teriy Beef StuBBies

Referrals: 253854 - 8OZ Orig Beef StuBBies or 253855 8OZ Spicy Beef StuBBies

253853 - 8OZ Hick Beef StuBBies

Referrals: 253854 - 8OZ Orig Beef StuBBies or 253855 8OZ Spicy Beef StuBBies

253848 - 5OZ BRN Sugar Jerky (no ref)

Referrals: 253850 5OZ Home Original Jerky, 253851 5OZ BLK Pepper Jerky, 253852 5OZ Sweet Kicking Jerky

Gojo – Hand Sanitizer

True Value was allocated 54K units of both items #170729 - 8OZ Ori Hand Sanitizer & #273497 - 8OZ Purell Gel. Product is in transit or shipping early this week.

#170729 - 8OZ Ori Hand Sanitizer will continue to be sporadically available from Gojo well into 2021, but Gojo is telling True Value they will have more availability on #273497 - 8OZ Purell Gel going forward.

Both items are 8 OZ Purell hand sanitizers, however #170729 is in a squared bottle, whereas #273497 is in a rounded bottle. Both have pump tops.



170729



273497

General Sentiment

Cleaning & Sanitizing and Paper Products are still largely supply constrained. Suppliers have customers on allocation based on historical purchases. Many of the cleaning and sanitizing products are expected to be constrained into 2021.

Many additional suppliers are experiencing supply constraints due to unprecedented demand as an in-direct result of COVID and have limited or reduced production capability due to safety practices. Some of these suppliers have customers on allocation. (Ex: Jarden Canning)

Sales continue to surge across numerous classes within Home. In total, wholesale sales are up 24% year to date, and 35% over 2019 since the start of COVID, with numerous classes up greater than 50% over 2019.

Sell-thru on heavily seasonal categories has far exceeded plan, and in some cases, we have limited or no replenishment ability during the season (i.e. ACs).

[Please click here for a detailed cross-reference list for our top out items](#). Note that in-stock positions on referral items are likely to vary, as many of the referrals are also supply constrained items.

Reynolds – Trash Bags and Kitchen Supplies

On allocation for Hefty trash bags, Reynolds foil, Reynolds oven roasting bags, Hefty slider bags
Allocation expected to last through 2020.

Sterilite – Closet Storage Containers, Trash Cans

The vendor is seeing demand increases and supply constraints, stemming from their 6- week government-forced shutdown in the spring. They depleted their inventory prior-to & during their shutdown and have customers on allocation based on pre-pandemic forecasts. They project we will be on allocation through 2020 and are limiting customers to supply of 90% of their prior year purchases, to help catch up on production. [Please click here for an update from Sterilite](#).

Reckitt Benckiser (Lysol) - Cleaning

Extreme demand increases and supply constraints due to COVID, primarily on Disinfectant Wipes and Lysol Disinfectant Sprays

RB has all customers on allocation based on pre-pandemic historical purchases (2019).

RB is stating allocation is likely to last into Q2 2021, though we should see increases in allocation quantities over time as they are ramping up production capabilities to keep up with demand.

Clorox Company -Cleaning

Extreme demand increases and supply constraints on cleaning products due to COVID. Bleach, Wipes, Spray Disinfectants, and Trash Bags too. Clorox has all customers on fair share allocations based on a blend of pre-pandemic historical purchases and post-pandemic historical purchases.

Projected “get well” dates by category:

Bleach - Sept 2020 – supply has drastically improved (Updated 9/14)

Trash bags - Oct 2020

409 Spray - Oct 2020

Pinesol & other sprays - Q1 2021

Wipes - Q2-Q3 2021

Procter & Gamble – Cleaning & Paper Goods

Extreme demand increases on paper goods and sanitation products due to COVID. All customers are on allocation based on historical purchases, and not all items are being produced. Allocations on paper goods have been improving steadily over recent weeks, but we are still not able to obtain the supply we need. P&G is projecting get well dates of Q4 2020 for cleaning products and Q1 2021 for paper goods. [View an update about Swiffer and Dawn Ultra displays here.](#)

Big Time Products – Disposable Gloves

Extreme demand increases and supply constraints on disposable gloves due to COVID.

Supply to remain constrained into Q2 2021

Ammex Corporation – Disposable Gloves

Extreme demand increases and supply constraints on disposable gloves due to COVID. All customers on allocation based on pre-pandemic purchases. Supply is essentially not obtainable and they are projecting supply constraints into 2021.

S C Johnson - Cleaning

COVID demand and supply constraints. All items are being produced but on allocation, and we are seeing drastic cuts to POs. Hand sanitizer supply continues to be scarce as the vendor is donating to first responders.

Other top outs are mostly hand soaps and all-purpose cleaners. Component issues with triggers for Mrs. Meyers skus are pushing recovery dates into November.

Method Products - Cleaning

Due to high COVID demand, they are only producing core items and allocating product weekly. Method projects supply constraints to last through 2020.

Spray bottles

COVID demand and pandemic impacts on global imports have constrained supply for months. Our incumbent supplier, Delta Industries, has not been able to supply product, so we have switched to sourcing these items from Granite Gold. They have confirmed our purchase orders and will ship by 10/1. They have confirmed they have production capability to support our ongoing needs.

236551 - 16OZ Bottle Sprayer 236552 - 24OZ Bottle Sprayer 236554 - 32OZ Handi Sprayer

Zep – Cleaning Chemicals & Spray Bottles

Severe supply constraints due to increased demand. Key impacted items:

183001 - 32oz Clean/Disinfectant – October ETA – Zep confirmed they will be shipping this item starting in mid-September.

521107 - Gal Zep Antibac Cleaner – Limited Supply Available Now

150870 - 32oz Zep Empty Sprayer – Limited Supply Available Now

Zep – [COVID-19/Supply Release](#)

Colgate Palmolive – Cleaning

COVID demand and supply constraints on all purpose cleaners and hand soaps. They are projecting supply constraints into 2021.

3M Company – Cleaning

Coronavirus demand and supply constraints on scrub sponges, dish wands and lint rollers - increased shortages of supply due to Mexico plant closures (since reopened).

3M advising to expect supply challenges thru Q3, into Q4

Edgewell – Wet One Wipes

Wet One Wipes are expected to be constrained into Q2 2021.

Delta Brands – Dollar Program Cleaning Products

Severe supply constraints on wipes, bleach and hand soaps. Allocating product as available. Wipes projected to be out of stock for several months.

Champion - Bleach

This vendor has focused production on their germicidal bleach, NEW True Value item 269013. Existing bleach item 185095 is not being produced at this time.

269013 - 128OZ Germicidal Bleach. No supply constraints at this time.

Georgia Pacific

Severe supply constraints on Angelsoft & Quilted Northern toilet paper and Sparkle & Brawny paper towels. Georgia Pacific has limited production to core SKUs and all customers are on allocation.

Kimberly Clark

Supply constrained due to demand. Key items with supply issues are toilet paper, paper towels and facial tissue, which are on allocation to all customers. The vendor is limiting production to core SKUs.

Solaris Paper

Solaris Paper has limited production to two items – 249942 Fiora 12PK Bath Tissue and 249944 Fiora 6PK PaperTowel and allocated True Value one truckload per month.

Lodge Mfg is limiting production to core items and will expand their assortment as demand and production capacity permits. The vendor is putting customers on allocation and expanding prep time on all orders to 30 days. We are executing a forward buy considering this news.

GE Appliances

Increase in demand and supply constraints on countertop microwaves. GE has two extended out items with October get well dates

250356 0.7CUFT WHT Microwave

250357 1.1CUFT WHT Microwave

Sodastream

Experiencing significant supply constraints on replacement cylinders, due to a significant reduction in cylinder returns caused by large retailer closures in prior months. All customers are on weekly evolving allocation as supply becomes available. Additionally, all customers have been put on allocation for flavor syrups.

Rubbermaid/Jarden (Ball Canning)

Jarden has experienced extreme demand increases on canning supplies since the start of the pandemic. They have had all customers on allocation since summer and **extended their allocation process through July 2021**. We will continue to receive our fair-share allocation and continue to push for additional supply. To ensure we extend the fair-share allocation to our customers, we have put maximum order quantity limits on all SKUs.

Bell Sports - experiencing increased demand and supply constraints. Top outs are expected to be back in stock and available to ship to True Value by end of May.

Franklin Sports is experiencing increased demand and supply constraints.

Interport DBA Whamo is experiencing increased demand and supply constraints.

Intex Recreation is experiencing increased demand and supply constraints.

Wilson Team Sports

Wilson Team Sports has decided to exit the hardware channel effective February 25, 2020. This has led us to discontinue our warehouse program and they will no longer be taking any direct ship orders. We are in the process of setting up a new vendor, Penn, to supply us with three SKUs for tennis balls. We are looking to have product available by the end of June.

We have a few vendors available that can fill this void. Please see below contact information:

RAWLINGS SPORTING GOODS (DS ONLY)

Colin Sahli

Office: 872.208.5864

Cell: 630.291.9484

Email: csahli@rawlings.com Website: <https://www.rawlings.com/>

CHAMPRO SPORTS (DS ONLY)

Andrew Sherwood

Email: asherwood@champrosports.com Direct: 847-229-4085

Website: champrosports.com | ub.champrosports.com

SPAULDING SPORTS DIV RUSSELL (WAREHOUSE & DS)

Gregory W Spodney | SPALDING Office: 262-369-9946

greg.spodney@fotlinc.com

Website: <https://www.spalding.com/>

What's New:

Rubbing Alcohol:

Our incumbent supplier, Great Lakes Wholesale, has been unable to obtain rubbing alcohol for months, due to demand on the product for hand sanitizer production.

Starting in August, True Value Mfg will begin producing rubbing alcohol! To be stocked in all warehouses. ETAs to all warehouses are late September to early October!

273081 - 16OZ 70% IsoproAlcohol

272557 - QT 70% ISOPR ALCOHOL

272556 - GL 70% ISOPR ALCOHOL

273082 - 16OZ 99% IsoproAlcohol

272559 - QT 99% ISOPR ALCOHOL

272558 - GL 99% ISOPR ALCOHOL

Hand Sanitizers in stock:

Clean Products 269080 - 32OZ HandSanitizer

Dr. Bronner's 268920 - 2OZ Pepp Hand Sanitizer

Sports Licensing Solutions 269263 - 16OZ Hand Sanitizer Gel & 269284 12OZ Hand Sanitizer Gel - 12OZ Hand Sanitizer Gel

Germ Shield 269290 2OZ Spr Hand Sanitizer & 269289 8OZ Hand Sanitizer

Clean Products hand soaps in stock!

269154 - 56OZ CLR Hand Soap

269155 - 56OZ Antibact Hand Soap

Disposable Vinyl Gloves from FCBrands

o In stock in all or most DCs – one time purchase – while supplies last

- o 269548 100CT LG Vinyl Gloves
- o 269549 100CT MED Vinyl Gloves
- o 269550 100CT SM Vinyl Gloves
- o 269551 100CT XL Vinyl Gloves

Fashion Face masks:

o #269188 – Fashion Face Mask



#270236 - Kids Fashion Face Mask



#269287 – BLU Cooling Neck Gaiter - in stock now.



Nitrile Gloves from Ammex

Stocked in Central Ship – limited supply (Ammex allocating our purchases)

273851 100CT SM BLK NitrGlove

273852 100CT MEDBLK NitrGlove

273853 100CT LG BLK Nitr Glove



LAWN AND GARDEN/ OUTDOOR TOOLS

Generac continues to have delays due to not being able to keep up with demand. We anticipate many portable generators will recover throughout January, while many standby generators have ETAs in March.

Watering (Hose Ends/Nozzles): All import orders shipped throughout late November and December 2020. Orders will be landing in the U.S. throughout January and early February.

Garden Sprayers

The new **Chapin** garden sprayers are either in transit or have arrived at the RDCs. Please see below for a cross-reference. All Hudson items will be discontinued.

| CATEGORY | VENDOR NO | VENDOR | MODEL NO | NEW ITEM NO | ITEM DESCRIPTION | ITEM COMP SKU | ITEM COMP SKU DESCRIPTION |
|-----------------|-----------|----------------------|----------|-------------|-------------------------|---------------|---------------------------|
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 1105 | 272561 | 32oz Hand Sprayer | 172290 | 24oz All Ang Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 20075 | 272284 | Gal Bleach Sprayer | 253923 | 2gal Bleach Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 25010 | 272285 | Gal Deck Sprayer | 131394 | 1gal Deck Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 25020 | 272286 | 2gal Deck Sprayer | 131397 | 2gal Deck Pump Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 31420 | 272287 | 2gal Steel Sprayer | 864304 | 2gal Galv Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 31430 | 272288 | 3gal Steel Sprayer | 131395 | Bugw 3gal Galv Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 29071 | 272289 | Gt 1gal Stand-N-Spray | 131387 | Gt 1gal Backrel Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 29072 | 272290 | Gt 2gal Stand-N-Spray | 131388 | Gt 2gal Backrel Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 29073 | 272291 | Gt 3gal Stand-N-Spray | 131389 | Gt 3gal Backrel Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 10037 | 272292 | Gt 2l Hand Sprayer | 131381 | Gt 2l Hand Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | G397 | 272293 | Gt Premix Sprayer | 131378 | Gt Liq Insect Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 16107 | 272294 | Gt 1gal Md Tank Sprayer | 131384 | Gt 1gal Md Tank Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 16207 | 272295 | Gt 2gal Md Tank Sprayer | 131385 | Gt 2gal Md Tank Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 6-1925 | 272370 | Seal & Gasket Kit | 183470 | Univ Sprayer Maint Kit |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | G367 | 272371 | Gt Ap Hose End Sprayer | 131403 | Gt Fertilizer Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | G6017 | 272372 | Gt Wet/Dry Mp Sprayer | 131399 | Gt Chameleon Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | G-7364 | 272374 | Gt 4oz Measuring Cup | 131404 | Gt 1/2c Measuring Cup |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 6-7749 | 272688 | 8" Poly Extension Wand | 450916 | 14" Poly Ext Wand |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 1280 | 272689 | 2gal Steel Sprayer | 826596 | 2gal Comm Stl Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 1449 | 272690 | 3.5gal Concrete Sprayer | 826604 | 2.5gal Comm Stl Sprayer |
| Garden Sprayers | 67868 | Chapin R E Mfg Works | 2609E | 272931 | 2gal Indus Poly Sprayer | 157894 | 2gal Hd Poly Sprayer |

Overall Sentiment: Even as we near the end of the season for many key Lawn and Garden categories, vendors continue to see much larger than anticipated demand. The demand increases coupled with continued labor shortages, raw material shortages, and import delays have led to longer than initially anticipated recovery dates for some vendors.

Hudson, Mfg (garden sprayers) - demand for spray pumps has increased to the point that the vendor needs to consolidate SKUs to maximize production efficiency. This is impacting all Green Thumb® sprayers (TV#**131384**, TV#**131385**, TV# **246676**, TV# **246677** and TV# **246678**). Until sprayer demand normalizes, Hudson will be substituting their national brand versions (TV#**826527** and TV#**826535**) as referrals. These are currently stocked in the RDCs. Full recovery on Green Thumb is not expected until November. Additionally, TV #**172290** is out of stock and we have brought in TV #**246699** as a referral. As of 9/21, additional inventory of items #131385 and #131384 will ship on October 5. This category will be moving to Chapin for 2021. The target is to get inventory from Chapin by mid-November.

Woodstream has provided a listing of items where they are anticipating temporary shortages. This listing changes on a week to week basis, but some items will not recover until September-November. We are currently working to balance inventory where necessary to minimize

potential impact, and in addition any delayed items now have the 'extended out of stock (EXS)' code along with a referral where applicable.

Spectrum Brands (insect/animal repellants) is facing temporary out of stocks on items due to demand increases. Most items are anticipated to recover in October. We are adjusting forecasts and bringing in additional inventory on referral items.

MTD will be out of **front and rear tine tillers** for the remainder of 2020 due to unprecedented demand. Additional inventory on Generactillers will be arriving throughout September and October.

Ames (long handled tools/wheelbarrows) abruptly made the difficult decision to exit production of private labeled product. This decision will impact all Green Thumb long handled tools. We have sourced an alternative supplier to produce Green Thumb, however we will not be receiving inventory from the new supplier until Spring 2021 due longer lead times to get product in from overseas.

Below you will find a cross reference for **True Temper and Razorback** items that are available in the warehouse and can be purchased while waiting for Green Thumb items to be back in stock. Some referral items are out of stock due to Ames being behind on production, but we are working diligently with them to build back inventory as quickly as possible.

| <u>GreenThumb</u> <u>ITEM NBR</u> | <u>MODEL NBR</u> | <u>ITEM DESCRIPTION</u> | <u>Referra</u> <u>I</u> | <u>Referral</u> <u>Model #</u> | <u>Referral Item</u> <u>Description</u> |
|--------------------------------------|------------------|-------------------------|----------------------------|-----------------------------------|--|
| 137695 | 163118000 | GT PH Digger | 194223 | 78005 | Ph Digger |
| 146483 | 163124000 | GT 22" LWN/Leaf Rake | 194215 | 2915212 | 24" Spring Brace Rake |
| 161342 | 163116700 | GT 7" Scraper | 878124 | 78202 | 7" Forged Stl Scraper |
| 161343 | 163116900 | GT Welded Bow Rake | 132072 | 163118400 | 16t Bow Rake |
| 161344 | 163117000 | GT Welded GDN Hoe | 132068 | 163118600 | 6" Weld Gdn Hoe |
| 161345 | 163117100 | GT Welded Cultivator | 163199 | 163118700 | 4 Tine Hd Cultivator |
| 161347 | 163118900 | GT LHRP Shovel | 132056 | 163119300 | Lhrp Digging Shovel |
| 161348 | 163119000 | GT LHSP Shovel | 132061 | 163119500 | Lhsp Scooping Shovel |
| 163266 | 163123700 | GT GDN Hoe | 132068 | 163118600 | 6" Weld Gdn Hoe |

| | | | | | |
|--------|-----------|----------------------------|--------|-----------|-----------------------|
| 193006 | 163119200 | GT FBG SP Shovel | 202617 | 2594500 | Fbg Lhsp Shovel |
| 193055 | 163118300 | GT FBG GDN Hoe | 132068 | 163118600 | 6" Weld Gdn Hoe |
| 230180 | 263125200 | GT DH RND PT Dig Shovel | 132065 | 163119600 | Dhrp Digging Shovel |
| 230181 | 263125300 | GT DH Transfer Shovel | 132064 | 163119700 | Dhsp Scooping Shovel |
| 230182 | 263125400 | GT DH Spade/WD Handle | 132057 | 163119800 | Dh Gdn Spade |
| 230183 | 263125500 | GT DH Dig Drain Spade | 132053 | 163119900 | Dh Drain Spade |
| 230185 | 2935212 | GT 24" LWN & Leaf Rake | 194215 | 2915212 | 24" Spring Brace Rake |
| 248283 | 263123600 | GT Bow Rake | 132072 | 163118400 | 16t Bow Rake |
| 248297 | 263123000 | GT 44" LHRP Shovel | 132056 | 163119300 | Lhrp Digging Shovel |
| 296889 | 163118200 | GT FBG Bow Rake | 215167 | 2853900 | 60" Fbg Bow Rake |
| 433839 | 163116800 | GT Poly STL LWN Rake | 194215 | 2915212 | 24" Spring Brace Rake |
| 482163 | 163119100 | GT FBG LHRP Shovel | 202616 | 2594400 | Fbg Lhrp Shovel |
| 498342 | 263123100 | GT LHSP Transfer Shovel | 132061 | 163119500 | Lhsp Scooping Shovel |
| 560216 | 163124200 | GT 24" Poly LWN Rake | 161047 | 1919200 | 26" Poly Leaf Rake |
| 683964 | 163123900 | GT 30" Poly LWN Rake | 668194 | 64309 | Util Lwn Rake |

Teknor has halted production on 25ft hoses and specialty hoses to focus production on top-selling SKUs. As of 7/20, Teknor is having labor shortages and continues to struggle to keep up with increased demand. This is impacting inventory on all items. Going forward, we will be receiving a weekly allocation. As that allocation is received, additional orders will be placed. All items will be in production in the next 30-60 days.

Swan: The below hoses have moved from Teknor to Swan. We will be receiving additional inventory from Swan in about three weeks.

| | |
|--------|-------------------|
| 172724 | Gt 25 Soaker Hose |
| 172729 | Gt 50 Soaker Hose |
| 172731 | 100 Soaker Hose |
| 172732 | Gt 75 Soaker Hose |

Suncast (hose reels/deck boxes): Due to increased demand and production delays, there could be temporary outages on about 15-20 items. If we anticipate being out of stock, EXS (extended out of stock) codes will be applied along with a referral where applicable. Some items will recover in November, but others will not recover until Q1 2021.

SC Johnson: Because of component shortages, labor reductions due to COVID and capacity constraints, SCJ will have shortages affecting Raid and OFF. EXS codes have been added along with ETAs where applicable.

Scott's Miracle Gro has many delays on plant food due to overconsumption and maintenance on their production lines. Inventory outages will occur throughout October and November. We are looking for suitable referrals where possible.

Watering (sprinklers, hose nozzles, hose repair): Due to sales being up over 40%, we have oversold many of our forecasts on this imported program. Additional orders from Fiskars, Melnor and Orbit will be arriving throughout September and October. Full recovery will happen in January when 2021 import orders arrive.

Kaytee has had extended lead times due to unprecedented demand, which has caused late shipments into the RDCs. Also, due to a nectar shortage, there are extended out of stocks on 142375, 142374, and 142376 through mid-November. We are increasing lead time and balancing inventory across RDCs where we are seeing delayed shipments.

Panacea: Due to over consumption in the 2020 season, Panacea will not have the below items available to ship until mid-November:

| SKU | Model Number | Description |
|--------|--------------|------------------------|
| 259410 | 89782gt | Gt 12pk 4 Bamboo Stake |
| 259412 | 89784gt | Gt 12pk 5 Bamboo Stake |
| 259388 | 84180gt | Gt 6pk 6 Bamboo Stake |

| | | |
|--------|-------|-------------------|
| 692643 | 84186 | 6 Hd Sturdy Stake |
| 758466 | 89788 | 6 Mtl Plant Stake |
| 692684 | 89797 | 7 Hd Plant Stake |
| | | |

Generac: Due to extreme demand from natural disasters, Generac has back orders on many items. ETAs range from early October to late December. Future orders are cut based on Generac's availability dates. ETAs will range based on when orders were cut, so it is best to reference ETAs in Netwarehouse.

ELECTRICAL

ABB will have significant improvement over the next two weeks, as the majority of open orders have now shipped.

PT Ho Wah (Cords): Due to delays of overseas containers, ship later on cords continue to rise. Multiple containers are arriving in the coming weeks and we are looking for domestic alternatives to help mitigate supply risk in the interim. As of 1/5, containers have arrived at Cleveland and Corsicana RDCs and many containers are currently in Southern California that will arrive to the remaining RDCs over the next two weeks.

Halex has many late orders due to delays with getting materials in from overseas. Halex has received many products over the past week, but they still have to package it in the U.S. Many items have recovery dates in late January, but some items are extended out of stocks until late February. We are currently looking for referral items where applicable.

Circuit Breakers - the circuit breaker category has experienced high demand and production roadblocks. We continue to work very closely with each vendor to ensure we recover service levels ASAP.

Square D (Vendor ID 18036)

In the spring, Mexico was particularly hard-hit by the pandemic and subsequent mitigation strategies, impacting production capabilities of Square D. This vendor is focusing on producing the most in-demand items. Recovery should improve somewhat in late Q4 and more substantially throughout Q1.

Eaton (Vendor ID 17137)

This vendor experienced production challenges and component shortage issues in the spring. Recovery should improve somewhat on high-demand items in late Q4 and more substantially throughout Q1.

Siemens (Vendor ID 59279)

This vendor experienced a surge of demand, component issues and production challenges dating back to spring. Production should be back to normal by January and service levels should improve substantially in early Q1.

Allied Tube

Both of Allied's resin suppliers of PVC had severe supply disruptions due to COVID and hurricanes. As of now, the below items are not being produced and we do not yet have a time of when they will be turned back on.

| True Value # | Size | Description |
|--------------|------|-------------|
|--------------|------|-------------|

| | | |
|--------|--------|-----------------|
| 419515 | 1/2" | Schedule 40 PVC |
| 420687 | 1-1/4" | Schedule 40 PVC |
| 673525 | 2-1/2" | Schedule 40 PVC |
| 632254 | 1/2" | Schedule 80 PVC |
| 632163 | 3/4" | Schedule 80 PVC |
| 632114 | 1" | Schedule 80 PVC |
| 631955 | 1-1/4" | Schedule 80 PVC |
| 631884 | 1-1/2" | Schedule 80 PVC |
| 673533 | 2-1/2" | Schedule 80 PVC |

First Alert continues to operate according to strict COVID guidelines issued by the Mexican government. We continue to work closely with First Alert to prioritize highest-impact items and RDCs as recovery continues.

GE Lighting has recently had an increase in ship lateres due to delays at West Coast ports. They expect most containers to arrive to their plants throughout October. Most out of stocks have recovery dates in early to mid-November.

Eveready has had delays on lithium batteries due to component shortages. The most impacted items are 234109, 234108, and 225576. Recovery on these three items is not expected until January 2021.

PLUMBING

Lambro – There was a temporary order shipping delay based on a change in Lambro's management. The situation has been resolved and they are shipping again. Several orders are en route and being expedited into the distribution centers.

Gish -We have started to experience not only supply issues due to constraints on raw materials, but additional issues involving transportation. The transportation issue is getting resolved and the vendor will start shipping again before the end of the week, but supply issues are not yet fully resolved.

Pipe & Fittings

Brasscraft is seeing continued production issues, especially in the GAS SUPPLY category. The vendor has not been able to provide a recovery date.

Charlotte - Demand has increased across pipe and fittings and Charlotte is experiencing delays in their plant due to a reduction in shipping staff related to COVID. Additionally, Charlotte has been impacted by Hurricane Laura and Hurricane Delta, which has caused them to limit production on some non-core items. Charlotte is working to catch up on demand and fulfill orders, but extended lead times are expected through November. Floods and wind damage will from the hurricanes will delay recovery efforts by a couple weeks. Two of the four major resin manufactures are still on force majeure/allocation and one is still on allocation, impacting roughly 75% of the raw material market. SCH80 and sewer (non-core) will begin production end of November for shipment mid-December.

Lasco - Lasco continues to have labor issues due to COVID-19 and unemployment incentives in their state. They don't expect improvement until the end of year with several of their non-core items. We are working with Lasco to help identify a list of those items and will provide an update.

Pipe/Stove/Furnace

Imperial Mfg has seen COVID-related production delays and shipping delays due to carrier availability. (Item #277285 and item #116187). Both sizes of fire starter gel have shipped and are in transit. We continue to see delays on registers.

Camco

Following a cyberattack, Camco's systems are starting to get back online. A few things are still not fixed, but they have been able to start shipping some orders over the last day or two. Camco anticipates everything should be almost back to normal by next week.

Brass Valves

B&K – Experiencing a slowdown in output at their Monterrey, Mexico facility. Daily staffing is in flux due to required protocol and restrictions on vulnerable personnel. There have also been disruptions in daily operations due to cleaning/ sanitizing in the plant. The packaging facility is struggling due to limited hours/ personnel. Demand is still running at an abnormally high rate, contributing to the backlog. This directly impacts Sched. 80 PVC, poly nipples and copper fittings. Referral list available on MOL.

Brasscraft – the manufacturer has extended lead-time of 8-10 weeks on gas connectors. COVID-19 has challenged their manufacturing operational efficiencies with new social distancing precautions, addressing PPE and overall employee concerns (some taking additional time off due to safety concern). They are experiencing much longer than normal lead times at their facilities.

Water Heaters

Reliance – based on the closing and reopening of their facility in Juarez, Mexico, they are working to get production to full capacity, but anticipate an additional lead-time on products (approx. 30-45 days). Extended lead-time will continue until Reliance is caught up with production.

Filters

3M is experiencing continued production issues due to COVID impact on raw materials and labor. At this time, the get-well date is projected as June/July.

Due to unprecedented demand for Filtrete™ Filters, 3M's ability to ship and fill orders will be curtailed through the end of this year and into the first part of 2021. Demand across the board has seen dramatic increases due to stay at home orders and heightened awareness of air quality inside homes in conjunction with closures in Mexico and COVID-19 delays. 3M is working to ramp up production safely and responsibly and doing everything within their control to supply essential products to True Value.

This delay will impact our ability to fill WOW orders placed at V-Union. 3M Expects to ship some product in December; however, full recovery is not expected until sometime in 2021. The vendor has committed to providing regular updates on their progress as the season continues.

We are continuing to find alternative solutions within the air filter category and will provide updates as they become available. If you have any additional questions, please contact Ildas Durmic (ildas@creeden.com), Michael Jennings (mdjennings@mmm.com) with 3M, or Jon Stahre (Jonatha.Stahre@truevalue.com).

AAF/Flanders – Continued production and raw material supply issues due to COVID impact on demand and labor. Fiberglass filters have not been produced since September and we have no indication of when these will be turned back on for production. There are cross reference lists posted on MOL to the pleated option.

Drain and Disposal

Insinkerator – Production constraints due to COVID will continue to affect items, specifically private label (Master Plumber). We are working to address this and seeking a resolution date. The vendor expects this to continue due to their backlog in production through May /June.

Import items

Homewerks, B&K and Plumbshop have been affected by increased demand and longer lead times. Additional 23 lead time delays with import containers.

Underground Irrigation

Orbit is still behind in shipments and working to fill all orders. No cross references are available, as this product is not universal. Several backorders have been cancelled and replaced with new orders, which has allowed the vendor to help prioritize and ship complete. Transition due to new legislation is in process and new items are expected to become available toward the end of October. ***Resolved***

Pellets and logs

Gish -We continue to experience supply issues due to constraints on raw materials. Gish is uncertain about the remainder of the season.

Enviro Log – Due to production constraints, they may not have any additional supply for the entire East Coast the remainder of this season, or at least until March – April. Capacity is stressed in the Midwest as well.

Essay Group is experiencing production constraints due to COVID-19 impact on labor and raw materials. Orders continue to fill sporadically and with no additional get well date until the end of the season (April/May.)

Royal Oak / Jardin – Issues continue with supply constraints due to demand spikes and COVID impact on labor and raw materials. Continued supply constraints are expected through the end of May.

Wood Pellets

Many of our suppliers of wood pellet fuel are experiencing production delays in their regional mills already this season. This is an industry-wide challenge that has continued for several seasons and has caused a continued lag in supply of this product. Please see details below on what action is being taken by Region/Vendor to try and get inventory back into stock:

West Coast – Bear Mountain/Lignetics: Bear Mountain (Item 222032) has experienced severe production limitations in their Oregon plant. They have moved sourcing to a secondary plant in Idaho but have experienced some lead time lag as part of this transition. They are working to improve this delay and expect product to be received shortly.

Midwest/East Coast – Easy Heat: Easy Heat (Item 180257) is working to increase capacity to support our Midwest RDCS. In the meantime, we are looking for alternative sources of product from other vendors and will provide a referral SKU when it becomes available in the warehouse.

RDC04/RDC09/RDC27 - Hassel & Hughes: We are experiencing similar issues with this vendor and are working to source additional volume from other vendors that service the affected warehouses.

We are doing all that we can to try and mitigate the lapses in inventory for the distribution center network at True Value and will continue to provide updates with any changes as they become available.

However, we are also aware that there are many regional and local suppliers in the national market. These local/regional suppliers may have additional capacity to supplement demand that cannot be met by the warehouse program, given the ongoing inventory constraints.

[CLICK HERE](#) to find a list of Pellet Fuel manufacturers recognized by the Pellet Fuels Institute. It is our hope that this link may be used to help connect our retailers with local manufacturers that may have additional supply.

PAINT

We have seen significant increases in demand for both paint and sundries. We continue to work closely with our suppliers to get ahead of the demand curve and remain in stock.

Leaktite – Heavy demand spikes and labor shortages at Leaktite’s production facilities are resulting in accumulating ship later. Production focus remains on buckets and tray liners

throughout early Q1. The vendor is still on ship/cancel, but we expect recovery to start by mid-February.

Trimaco still has us on allocation with shoe covers and coveralls throughout Q1. Allocation quantities are barely covering ship later dates at this time; however, we are looking for a late Q1 recovery.

Rustoleum/Zinsser continues to see a 30%+ increase in demand across all channels and is struggling to keep up and recover. Adding onto the demand surge that started back in March, they are now struggling with material delays around aluminum cans and caps. We continue to work with them on demand alignment and PO prioritization, but ship later dates will continue to fluctuate as full recovery is not expected until late Q1.

Linzer has not shipped product to us since April 2020 due to COVID and inventory constraints. Fortunately, our orders will start shipping again by mid-January and are being expedited throughout the enterprise. We expect full recovery by end of Q1.

Dap (#29520) is struggling with increased demand, material delays and labor shortages in their warehouses. Ship later dates will continue around caulk, spackling, and wood filler lines until end of Q1, as the vendor is only fulfilling around 50% of our orders. Dap continues to focus production on the Dynaflex line, as production of the Alex Plus line is still on hold.

Dap Touch N Foam (#51821) – The vendor previously shut down production on several foam items due to a major material shortage. Fortunately, they are starting to recover and increased their fill rates starting in late December. While this will take some time to fully recover, we plan on being back in stock by mid-February.

Jen Mfg continues to experience material and labor issues related to COVID. Ship later dates continue to drop but are still not fully recovered, as the vendor is filling around 75% of our orders. We look for a full recovery by end of Q1.

Louisville Ladder recently informed us of an aluminum shortage which will impact our go-forward orders on aluminum ladders through Q1. We are working closely with the vendor on securing as much as product as possible but expect to see an uptick in ship later dates until the material shortage is resolved.

Wooster continues to struggle with brush manufacturing, as sales are still outpacing production. Though ship later dates continue to grow, we should see a slow increase in fill rate by mid to late February. Full recovery is not expected until later in the year. All efforts are dedicated to expediting the orders they release and sharing weekly forecasts to ensure we're aligned with needed and projected demand.

3M is still having delays (material shortages) around tape and spray adhesives, which we expect to continue through the end of February. We are working closely with the vendor on recovery dates; however, they have been unable to provide concrete dates due to the material issues.

TOOLS & HARDWARE

Respirators

These items continue to be in short supply and we are leveraging three main manufacturers to fulfill our needs: 3M, Safety Works and DDME/Softseal.

DDME was hit extremely hard with heavy demand around personal safety items. Throughout the peak of the pandemic, DDME was unable to ship for 4-5 months, but they have since turned a corner and we are starting to receive more and more product. We will continue to see ship later decreases and stable inventory levels by the end of Q1.

Safety Works & 3M – Both vendors have yet to confirm any kind of recovery date due to the ever changing COVID-19 pandemic. At this time, “estimated” shipments will not begin until late Q1 at the earliest.

Dremel/RotoZip is continuing to show recovery week over week; however, several items are still out of stock due to material and import challenges. We continue to work closely with the vendor on item availability and expediting of released POs but do not expect a full recovery until late Q1.

National continues to work through massive demand spikes across the nation. This is a long line vendor, so out of stocks seem high; however, the majority are short term as National is doing everything they can to obtain enough materials to keep up. Our demand is aligned and we are working with them weekly regarding updates on new out of stock issues. Full recovery is not expected until late February, but has been showing improvement week over week.

Ali Industries has been experiencing intermittent COVID cases in their factory, causing continued manufacturing and shipping delays. We continue to work with them on item availability, especially around sandpaper SKUs, which are driving the majority of out of stocks. The vendor is hoping for a mid-Q1 recovery.

Richelieu/Mibro— Heavy demand spikes and vendor delays have caused out of stock increases over the past couple of months. The vendor is working with us and shipping everything they can; however, we continue to see out of stocks fluctuate throughout the past couple months and expect more of the same until late February.

Pyramex— Massive demand surges on protective items are causing heavy out of stocks. Limited product is shipping on several items, specifically face shields and goggles. Although full recovery is not expected until late October, we are seeing more and more product becoming available.

Bosch — Heavy demand increases have caused out of stocks on several items, with various recovery dates ranging from one to eight weeks. Bosch also shares factories with Dremel and had a brief shutdown due to another COVID-19 case inside the warehouse. We continue to work with them on recovery dates and transferring of inventory when possible. Currently, Bosch is 10-14 days behind due to the heavy demand and material delays. They continue to ship what they can, but absolute full recovery will not be until mid-Q1.

Shop Vac/Cleva— In September 2020, ShopVac closed their doors after 67 years in business. We transitioned all go-forward forecast to Cleva/VacMaster (vendor #9128), a national brand known for innovation and power. [Please refer to this cross-reference for a list of items.](#)

Shop Vac was hit hard with new demand due to the Shop Vac closure and is struggling to keep up with production. We are receiving product and transferring when needed. Majority of demand should be met by the end of February/early March, as the shift from domestic to import caused the shortage of available inventory throughout the enterprise.

Saint Gobain is still struggling with two key items (205385 *36x84 screen* and 134694 *patch*), which are expected to be back in stock by the end of the month. Demand is still up over 25%; however, we are seeing consistent drops in ship later week over week for the rest of the previously out of stock items.

Worthington has all customers on allocation due to demand surge and COVID CDC protocols, as they simply cannot keep up with demand. The majority of out of stocks are propane torches and tanks. Unfortunately, the vendor still has us on allocation, where the quantities released are still under the ship later quantities needed, coupled with base demand. The vendor will not commit to a concrete recovery date, but we expect this to continue throughout the end of Q1.

Due to recent manufacturing limitations and constraints related to COVID-19 safety guidelines, service and supply from Worthington Cylinders (Chilton, WI) has been drastically reduced, forcing them to place allocations on both their Coleman brand 16oz Propane Cylinder (TV #310326) and 2pk Propane Cylinder (TV #189452).

189452 2PK Prop Camp Cylinder was to be promoted in the January 2021 011 Broadsheet, but has been pulled and replaced with item 497016 20LB Propane Tank from Manchester Tank.

Disposable Face Masks

We have secured disposable 3-ply and KN95 masks domestically until N95 are in available supply. We continue to source alternative items to fill this need going forward.

Overall sentiment

Overall sentiment from our key suppliers is mixed. Most feel confident about their supply positions, but there has been an element of risk introduced with mandated work stoppages and quarantines in China. While most say their production is close to full capacity, the lag created in the supply chain is real. Any service disruptions will most likely be felt in the Q3/Q4 time frame.

Our Hardware & Tool departments have been proactively working with our key suppliers to identify items/categories that may be impacted and stocking up accordingly to mitigate this risk.

Master Lock— Similar to Dremel, the Mexican government ordered a mandatory shut down of the Master Lock facility and has allowed them to slowly reopen. Currently, the vendor is behind about two weeks on production due to limited staffing, and out of stocks are starting to increase across our enterprise. The good news is that we are starting to receive more and more product as the vendor is showing more signs of better production. Full recovery from the vendor is expected by mid-November.

Plaskolite— This vendor is now running at a 6-week lead time down from their previous 10+ week lead time on certain items due to extremely heavy demand across the nation. We have been receiving weekly updates in regard to available inventory and will order accordingly to get everything on hand as soon as possible. At this point, full recovery is not expected until mid to late November.

Bosch — Heavy demand increases have caused out of stocks on several items, with various recovery dates ranging from one to eight weeks. The vendor also shares factories with Dremel and had a brief shutdown due to another COVID-19 case inside the warehouse. We continue to work with the vendor on recovery dates and transferring of inventory when possible. Currently, the vendor is 10-14 days behind due to the heavy demand and material delays. Absolute full recovery will not be until later Q4, but the vendor continues to ship what they can.

Saint Gobain – Vendor is still struggling with 2 key items (205385 *36x84 screen* and 134694 *patch*) which is expected to be back in stock by the end of the month. Demand is still up over 25%; however, we are seeing consistent drops in ship-laters week over week for the rest of the previously out of stock items.

OUTDOOR LIVING

Outdoor Living classes are up 39% to 2019 in aggregate, largely due to consumers staying at home as a result of COVID-19. Many suppliers are also experiencing supply constraints due to increased demand. Nine classes are experiencing double digit sales growth.

Patio Furniture up 46%

Pool & Spa Chemicals up 24%

Flags up 45%

Fire Pits up 140%

Grills up 56%

Grill Accessories up 50%

Camping up 16%

Hunting up 70%

Fishing up 25%

[For a detailed cross-reference for our top out items, please see the Outdoor Living Referral List on the Inventory Updates page.](#) Please note that in-stock positions on referral items are likely to vary, as many of the referrals are also supply constrained items.

Adams Mfg – Adirondack Chair FR2020 Discount City Pallet Orders

Due to production capacity issues from considerable demand increases, Adams Mfg will not be able to ship our Discount City Adirondack Chair pallets until April 2021. We have moved all release dates out to April 25, 2021.

| | |
|--------|------------------------|
| 206999 | 24PC Adirond Chair PLT |
| 215859 | 24PC Adirond Chair PLT |
| 215860 | 24PC Adirond Chair PLT |
| 216293 | 24PC Adirond Chair PLT |
| 246864 | 24PC Adirond Chair PLT |
| 260543 | 24PC Adirond Chair PLT |

Charcoal

Kingsford is seeing increased demand due to people being quarantined at home and grilling more. They are monitoring the situation very closely and have placed forward buys to ensure adequate supply position. Kingsford Charcoal is now on allocation to all customers and limiting production to core skus, due to increased demand and supply constraints. [Click here for an update from Kingsford.](#)

As of 9/28, Kingsford is starting to see recovery on supply and projecting to have inventory levels capable of supporting increased demand by the end of October.

Grills/Grills Accessories

Traeger – Traeger is experiencing delays and cannot fill all of our upcoming needs on time. They are experiencing increased demand on pellets and supply constraints.

Traeger is expected to ship significant volumes of top out pellet items in mid- June. Beyond that, supply will be constrained further.

We have brought in additional inventory from Bear Mountain to help supplement supply.

| Flavor | Traeger | Bear Mountain |
|-------------------|----------------|----------------------|
| Hickory | 142377 | 259970 |
| Mesquite | 142378 | 259971 |
| Apple | 156402 | 259968 |
| Cherry | 156400 | 259969 |
| Signature/Gourmet | 244888 | 259972 |

Additional Update – The wildfires in Oregon are limiting production capabilities of both Traeger and Lignetics (Bear Mountain). Expected to be short-lived, but their production plants are greatly impacted by this situation.

Weber Grills - Weber no longer has customers on allocation (they previously had 17 grills on allocation). That said, they continue to have supply constraints as a result of continued increased demand.

Fire Pits

We are balancing inventory as we can and placing replenishment orders. However, due to our suppliers being overseas, ETAs into the RDCs are September/October.

o Import shipping delays due to transportation capacity may cause these ETAs to shift back to late October.

Ammo

Ammunition vendors are experiencing increased demand during the pandemic. Winchester and Big Rock Sports have True Value on allocation, with severe supply constraints.

Vendor Shutdowns

We have not been notified of any present vendor shutdowns due to COVID-19.

Vendors Reopened

Wahl Clipper – was closed for the month of April but has since reopened and resumed shipping.

Annin Flagmakers – Was closed from end of March to early May. Reopened and shipping True Value POs ~5/19-5/26

Zippo Mfg – Was closed for the month of April. Reopened but experiencing 5-week lead time on all purchase orders

Interdesign – Was closed during the month of April, but has since reopened and resumed shipping

Stanco – shut down due to employee positive COVID-19 diagnosis. They were closed for a period of 1-2 weeks in May.

Correlle Brands – Was closed for an extended period due to NY state mandate. Closed from end of March to early July. Have reopened as of early July.

FRAP

Livestock Animal Needs

Manna Pro - (Harris Farms Import)- Vendor provided update late last week that import POs are further delayed due to import capacity constraints. We will update you with further information when the vendor confirms the impact on the items/RDCS.

- Item 192054 - Egg Carton. The vendor indicates that it is due into stock today but the warehouse has 24 hours to receive them in. Once it is received, the vendor will communicate which POs will be filled. They have more stock coming in on 11/19.

DOUBLE HH is still having issues with backorders. Their receipt of containers was pushed back from the first week in January and there is no current ETA. We are awaiting a further update.

- 146233
- 146274

- 146238
- 146236
- 146289
- 145828

PET IQ- All existing POs were cancelled and new POs were issued due to a change in shipping location.

CHICAGO HEIGHTS STEEL - They are still working off of a 10 week lead time, as demand for posts has not slowed down. No current update when they will catch up with production.

NYLABONE – 26 items are out of stock and the get well date is mid-January for the majority of the items.

MULTIPET INT had county mandates all year on which days they can be open, how many employees can work at a time and a 34% increase in orders. In addition to the restrictions and a surge in pet toy sales, there is a backlog of containers at the port and getting goods to their warehouse doors is at times delayed 3-4 weeks.

QRRI – Still allocation on Stall Mats. Covid restrictions are still in place and limited workers in the factory has resulted in limited production. All 8 TLs are scheduled for January.

Neogen – Current allocation on gloves. Gloves are shipping except 224916 – new ETA is 2/26/21; 224918 – Currently no ETA. IPA is no longer on allocation and shipping.

ITW – Spray Nine Cleaners – 626879 & 381845 – product is on allocation and limited inventory has been shipped. ***RESOLVED***

Kimberly Clark – current allocation on shop towels due to increased demand with Covid. Item #570978 55Ct & 161932 200pk.

Possible referral items over to Intex (new vendor)

Item #161932 to refer to item #269272

Item #570978 to refer to item #269273

Harvest Honey – Limited quantities and out of stocks continue for this vendor until mid-November. We anticipate that the majority of items will not be in stock at the RDCs until December or Q1 2021.

BERGAN LLC - Increase in demand across products and vendor is working to catch up to demand.

My Healthy Hen – increased demand on coops due to a surge in volume with Covid. Item 242674 - ETAs into warehouses will be late October, other coops and accessory items will be November-January.

Pet Food - Demand outpaced supply for pet food across the board due to Covid and unprecedented consumer purchasing. Purina items are on allocation with extended lead-times. The pet food category expects to experience challenges throughout the end of the year.

Petmate – has hired 50 new employees and has a goal of 150 new employees by the end of the year. This means they can start tuning machines back up to speed and get more product out.

Poultry Netting – Demand spikes across this category and majority of the line is imported. The balance of the top SL items won't arrive until late October through November.

Behrens – increased demand and limited production capabilities with machinery. Product on allocation into Q1 2021.

K&H – delay due to Covid. There was a manufacturing issue with the watering tanks so K&H has contracted with a new source to produce. The tanks are due 11/15 then the items will be built – expected to start shipping around 11/20.

260239 - duck waterer

260238 - Honeybee Waterer

260240 - heat duck waterer

APACHE HOSE & BELTING –

185564 - Bio Fuel hose supplier stopped making this hose - looking for new source- expecting it first week in December.

185568 – Bio Fuel hose supplier stopped making this hose - looking for new source- expecting it first week in December.

185569 - Bio Fuel hose supplier stopped making this hose - looking for new source- expecting it first week in December.